



## Major Customers



## Promoter's Background

Sekhar Bathina is the President of DRS Systems & Services. He has rich and varied experience in marketing of Technology Products and has been in this Industry for the past 20 years. He started his career as a Marketing Manager with Harvin Agencies, Hyderabad and later worked with Lab India Instruments Pvt. Ltd. Mumbai, in the capacity as its Regional Sales Manger. In 1985, he co-founded DRS and was instrumental in arranging the technology tie-ups with several-reputed manufacturers of Europe, Japan and USA. The notable among these being:

- Paradyne Corporation, USA
- Lasertron Inc, USA
- Fibre Instrument Sales, USA
- Shimadzu Corporation (FO Divn), Japan
- HPS System Technik, Germany
- Panduit Int'l Corp, USA
- Rittal, Germany

He promoted **Ramp** Networks Pvt. Ltd. in 1993 along with software professionals from the Silicon Valley, USA & established a software development center in Hyderabad. This company later became a fully owned subsidiary of Ramp Networks Inc, USA (NASDAQ: RAMP), which was acquired by **NOKIA** Internetworking

group in the year 2000. He was responsible for product development of Web Ramp range of Internet Access Devices, in association with the marketing & development teams based in the USA. He was in charge of the operations of the company & was also responsible for developing markets for the products in South East Asia, Middle East & India. He dealt with OEM's, Distributors & System Integrators in these countries to establish sales channels.

### **Our Services**

- LAN Solutions: Ethernet Solutions, Fiber backbone & Structured Cabling
- WAN Solutions: Routers, Switches, VOIP/VOFR, Data/Voice Multiplexers, Digital Cross Connects, Media Converters Products, Leased Line Modems & Interface Converters.
- Call Center Solutions: VOIP/Mux's/eCRM Solutions.
- Wireless Solutions: Wireless LAN & Bridging
- Services include Network Planning, Facility Management and Network Maintenance

### **Contact Details:**

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